Triveni Glass Limited

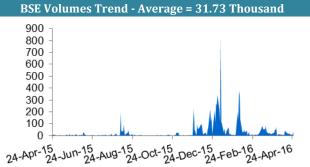


Construction Materials

Update for Q3FY16 (i.e. Oct 1, 2015 to Dec 31, 2015)

BSE Scrip Code: 502281 April 27, 2016

| Equity Statistics | | | | |
|--------------------------|-----------|-------------|--|--|
| Current Market Price | Rs. | 17.95 | | |
| 52 Week High/Low | Rs. | 24.00/10.57 | | |
| Market Capitalisation | Rs. Crore | 22.65 | | |
| Free Float | Rs. Crore | 20.83 | | |
| Dividend Yield | % | 0.00 | | |
| One Year Regression Beta | Times | 0.71 | | |





Result analysis

Triveni Glass Limited's (TGL) Q3FY16 total income increased by 40.89 % y-o-y and to Rs. 15.12 crore. The company reported an EBITDA of Rs.2.71 crore in Q3FY16. The company reported a net profit of Rs.2.30 crore in Q3FY16 as compared to net loss of Rs.1.50 crore in Q3FY15.

During 9MFY16, the company reported 24.15% y-o-y rise in net sales to Rs.39.58 crore while during this period EBITDA of Rs.6.77 crore. TGL's net profit stood at Rs.4.46 crore during 9MFY16 as compared to net profit of Rs.60.75 crore during 9MFY15.

| Returns | 1M | 3M | 6M | 1 Y | |
|---------------------------------|---------|-----|--------|------------|--|
| Absolute | -2% | 2% | 56% | 31% | |
| Rel. to Sensex | -4% | -4% | 64% | 38% | |
| Shareholding Pattern | | | | | |
| 100% | | | _ | | |
| 80% - | | | | | |
| 60% - | | | | | |
| 40% - | | | | | |
| 20% - | | | | | |
| 0% | | | | | |
| Jun `15 Sep | `15 Dec | `15 | Mar`16 | 6 | |
| ■ Promoter ■ DII ■ FII ■ Others | | | | | |
| | | | | | |

Source: CARE, BSE and ACE Equity

| Annual financial snapshot | | | |
|---------------------------|--------|--------|--------|
| Income statement | FY13 | FY14 | FY15 |
| Net sales (Rs. crore) | 55.02 | 51.81 | 45.30 |
| Growth in net sales (%) | 16.72 | -5.83 | -12.56 |
| Per share data (Rs.) | | | |
| Adjusted BVPS | -45.10 | -39.82 | -44.39 |
| Diluted EPS* | 0.55 | 5.28 | -4.57 |
| Key financial ratios | | | |
| EBITDA margin (%) | 6.16 | 18.52 | -11.40 |
| Adjusted PAT margin (%) | 1.27 | 12.87 | -12.73 |
| RoCE (%) | 2.53 | 10.34 | -4.60 |
| RoE (%) | 0.00 | 0.00 | 0.00 |
| Net debt to equity | NM | NM | NM |
| Interest coverage (times) | 1.58 | 5.82 | -1.18 |
| | 1.58 | 5.82 | -1.18 |

Source: BSE, ACE Equity and CARE Research, NM: Non Meaningful



Triveni Glass Limited



| Quarterly Financials | Q3FY16 | Q3FY15 | Q2FY16 | Growth | Growth |
|-------------------------------|--------|--------|--------|-----------|-----------|
| Income statement (Rs. crore) | | | | Y-o-Y (%) | Q-o-Q (%) |
| Total income | 15.12 | 10.73 | 12.76 | 40.89 | 18.49 |
| Total operating income | 15.12 | 10.73 | 12.76 | 40.89 | 18.49 |
| EBITDA | 2.71 | -1.01 | 1.91 | NM | 41.70 |
| Depreciation and amortisation | 0.09 | 0.31 | 0.16 | (70.49) | (43.75) |
| EBIT | 2.62 | -1.31 | 1.75 | NM | 49.51 |
| Interest | 0.32 | 0.19 | 0.71 | 68.42 | (54.87) |
| PBT | 2.30 | -1.50 | 1.04 | NM | 120.67 |
| Reported PAT | 2.30 | -1.50 | 1.04 | NM | 120.67 |
| Adjusted PAT | 2.30 | -1.50 | 1.04 | NM | 120.67 |
| Per share data (Rs.) | | | | | |
| Diluted EPS* | 1.82 | NM | 0.82 | NM | NM |
| Profitability ratio (%) | | | | | |
| EBITDA margin | 17.89 | -9.38 | 14.96 | | |
| Adjusted PAT margin | 15.18 | -14.00 | 8.15 | | |
| | | | | | |

Source: BSE, ACE Equity and CARE Research

| Peer Comparison | | Quarter ended Dec-15 | | | |
|----------------------------------|-----------|----------------------|------------|--------|--|
| Income statement (Rs. crore) | TRIVENIGQ | RAMCOIND | ORIENTALTL | MADHAV | |
| Total income | 15.12 | 155.07 | 13.88 | 16.01 | |
| Total operating income | 15.12 | 152.98 | 15.58 | 15.09 | |
| EBITDA | 2.71 | 2.47 | -3.25 | 0.01 | |
| Ordinary PAT | 2.30 | 2.48 | 2.78 | 0.08 | |
| Adjusted PAT | 2.30 | -8.01 | -9.09 | 0.08 | |
| Per share data (Rs.) | | | | | |
| Diluted EPS* | 1.82 | NM | NM | 0.08 | |
| Growth (Y-o-Y) (%) | | | | | |
| Growth in total income | 40.89 | -1.90 | 143.43 | -23.88 | |
| Growth in Total operating income | 40.89 | -3.22 | 174.63 | -26.47 | |
| Growth in EBITDA | NM | -68.13 | NM | -99.64 | |
| Growth in adjusted PAT | NM | NM | NM | -95.56 | |
| Growth in EPS* | NM | NM | NM | -95.56 | |
| Profitability ratio (%) | | | | | |
| EBITDA margin | 17.89 | 1.61 | -20.86 | 0.07 | |
| Adjusted PAT margin | 15.18 | -5.17 | -65.53 | 0.47 | |
| Valuation ratios (Times) | | | | | |
| Price/EPS (P/E) (TTM) | NM | 352.12 | NM | 6.07 | |
| Price/Sales (P/S) (TTM) | 0.39 | 1.44 | 0.38 | 0.55 | |
| Price/Book value (P/BV) | NM | 2.12 | 0.46 | 0.39 | |
| Enterprise value (EV)/EBITDA | 3.80 | 21.59 | -1.33 | 5.42 | |

Source: BSE, ACE Equity and CARE Research

Note: TRIVENIGQ- Triveni Glass Limited , RAMCOIND- Ramco Industries

Limited , ORIENTALTL- Oriental Trimex Limited , MADHAV-Madhav Marbles Granites Limited





DISCLOSURES

Each member of the team involved in the preparation of this research report, hereby affirms that there exists no conflict of interest that can bias the research on the company.

DISCLAIMER

Please refer to our detailed disclaimer mentioned on the last page of the initial report on this company.

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